



• Author • Thought Leader • Career Coach • Corporate Executive

Keith Wyche

With more than 30 years of experience, earning serious results for some of America's best known corporations including Walmart, Ameritech, Convergys, AT&T, IBM, Pitney Bowes and SuperValu, Keith Wyche has risen to become a successful corporate president and one of the highest-ranking African-American executives in the U.S. Keith understands the rules for success, rules he now shares as an author, speaker, and thought leader.

Corporate Transformation Leader

Keith Wyche knows first-hand how to lead an organization through change. As President of Cub Foods (a division of SuperValu), a \$3 billion grocery chain with more than 8,000 employees, Keith led the division to double-digit sales growth in his first year. After successfully turning around Cub Foods, SuperValu needed Keith to turn around Acme Markets (a larger division of SuperValu with 113 grocery and pharmacy stores and 11,000 associates) that had been on a downward spiral as sales and profits had declined for the prior five years. Within a year as President, Keith had reversed that trend and led the chain to growth for the first time in a half a decade. Before joining SuperValu, Keith was President of U.S. Operations for Pitney Bowes. There he turned around an organization that was losing clients, seeing its competition eat its market share, and suffering from a demoralized workforce.

Keith began his career in sales, marketing and management with AT&T and IBM. Currently, he is Regional Vice President at Walmart, responsible for ensuring a clean, fast and friendly customer experience at Walmart's Large Format stores in the Northeast. Previously, he served on the Corporate Board of Directors of WMS Industries (a gaming company) and the National Black MBA Association (NBMBA).

Nationally Recognized Leader

Keith has been recognized for his achievements, both in the corner office and outside. His awards and honors include:

- Named one of the top 100 African American executives by both *Black Enterprise* and *Savoy Magazine*.
- Honored as a Man of Distinction by the National Urban League.
- 2010 Executive of the Year by the Executive 50 Organization.

- 2008 Inductee into the Martin Luther King Jr. International Board of Renaissance Leaders at Morehouse College in Atlanta, Georgia.
- 2007 *Diversity MBA Magazine* Top 50 Under 50 African-American MBAs.

Bestselling Author

Keith is the bestselling author of three books on how to supercharge your performance and reach the top of the corporate world. *Corner Office Rules: The 10 Realities of Executive Life*, (Kandelle Enterprises) opens the door to the often hidden world of the C-suite. Keith's first book, *Good Is Not Enough: And Other Unwritten Rules for Minority Professionals* (Portfolio, a division of Penguin Random House), was an Amazon bestseller and was nominated for the 2009 NAACP Image Award for Outstanding Literary Work. His newest book, *Swag Is Not Enough: Career Advice for the Serious Millennial* was co-authored with his daughter Alana.

Personal Life

Keith was born and raised in Cleveland, Ohio. He received his BBA from Cleveland State University and his MBA from Baldwin-Wallace College.